

THE HERALD'S PAGE

EDITED BY
JULIA
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FOR EVERY WOMAN

INNATE INCLINATION TO
ATTRACT MAN'S ATTENTION
OBSTRUCTIVE TO SUCCESS

By JULIA CHANDLER MANZ.

Author's note—In the series of little tales of business women, of which this is the first, each woman takes to illustrate why and how women are an obstruction to themselves in the business world represents a type that has either come directly under my observation or through the experience of an employee of many women.

"It would be an absurdity to deny woman's mental ability to cope with men in business affairs," said the Busy Man to me as he puffed away at a big black cigar.

"There are in the world some very striking examples of successful business women, but they are not in the majority."

"Taking the number of women who go out into the world to earn a living, and pitting them against the masculine bread-winners, how few in comparison ever reach a point of success sufficiently high to make them known beyond their personal friends."

"I thought of all the bright young women I know who have gone out in the world to help turn the wheel of commerce, and I had to admit that the Busy Man was right."

Accomplish Only a Living.

But two of a hundred or more whom I recalled had ever accomplished more than a pitiful little salary that was enough to buy her clothes, perhaps, if some one paid for the bread and butter, or, in some cases, enough to make her self-supporting, but beyond that—

"And it isn't because they are not just as clever, just as capable, just as intelligent," the man's voice broke in on my thought.

"I vouchsafed a name or two in defense."

"You mention a half dozen, but what have you to say of the hundreds? What becomes of the hundreds of women who go out into the world to work with men? Why don't they attain positions that will pay them high salaries or make them famous? Shall I tell you why?"

He went on without pausing for me to answer his volley of interrogations.

"It's because women are temperamentally unqualified for a business life. God meant them to be homemakers and housekeepers. He meant them to be mothers, and meaning these things He did not fit them up with the temperamental qualifications of a successful business career."

"You remember Florence Ware?" asked the Busy Man, with apparent irrelevance.

"Well, she is about as intelligent a young woman as the schools ever turned out. Her mother wanted her to stay at home and help her make life lovely there, but Florence was dead set on a 'career.' She came down to me for a job, and her very enthusiasm won me."

"She grasped knowledge of the business well, fairly drank it in, and I was making up my mind that she was going to be the exception when the 'obstruction' made itself apparent."

"Every time a man came into the office on business, Florence attracted his attention, and drew him to her like a magnet. I studied the thing out, and could never find what she did or how she did it. It was just her woman's way. 'I would be talking earnestly on a matter of business with some fellow who was a stranger to her, and the girl would be completely out of my mind, when I would be quietly shaken out of my forgetfulness of her by a calm question about some dictation she had taken, or something else equally as inconsequential, and that might just as well have waited until my caller had gone.'"

"The very gentleness of the interruption and the sweetly smiled question, distracted my visitor, and won for Florence the attention that seemed to her nature as necessary as oxygen."

"I'll wager that no man who called at my office on business ever left it without a memory of my secretary, and yet I could not accuse the girl of innuendo or ill-breeding."

"I am just as sure that Florence Ware could describe accurately every man who ever visited me during the month that she held down her job."

"Month!" I exclaimed.

"A fellow can't interrupt the Busy Man. A fellow can't employ a girl long who so distracts the attention of the men with whom he is doing business that every one of them notices it, can he?"

Cup Custards.

A pint of milk should make a half dozen small cups, and three eggs should be enough; beat the eggs with three tablespoonsful of sugar until light and creamy; add the milk slowly, stirring well; fill the cups about three-quarters full, grate a little nutmeg on top, first flavoring with a teaspoonful of vanilla or almond or lemon or rose—anything that is liked.

Daily Fashion Talk for Herald Readers

SPECIALLY ADAPTED
TO BORDERED FABRICSSPIRITED DEFENSE
OF AMERICAN WOMENMade in New York by Ella
Wheeler Wilcox.

5488

This dress offers us a design especially adapted to bordered fabrics and bounding. The waist is in peasant style, with a seam on the outside of the arm. The skirt is a one-piece model, finely tucked at the top.

Although bordered fabrics are handsome, plain materials are also suitable, and organdie, lawn, tulle, etc., may be used.

The pattern, 5488, is cut in sizes 14, 16, and 18 years. Medium size requires 24 yards of 37-inch bounding for the skirt, and 24 yards 14 inches wide for the waist, or 4 1/2 yards of 36-inch plain material.

The above pattern can be obtained by sending 10 cents to the office of this paper.

New York, June 9.—Ella Wheeler Wilcox, the famous poet and author, made a spirited defense of American women's dress and capabilities to-day in reply to an attack made by Baba Baharita, a famous Indian yogi, who was the guest of honor at a studio tea given by Edmund Russell, the artist.

The yogi, in comparing the women of America with those of the East Indies, took occasion to say that the Americans throughout the country, but most especially in New York, gave little thought to anything but gowns, and were nearly all overdressed. His remarks caused a gasp of astonishment among the audience, which was made up largely of elaborately attired women.

Mrs. Wilcox jumped to her feet and went to the rescue. "You have no right to attack the dress of American women," she said. "We are not overdressed, especially in comparison with the women of the East Indies. Why, an American woman in her present fashionable costume would feel poverty-stricken were she forced to appear at an Indian function, where the women wore heavy anklets, heavy bracelets, and rings through their noses and on their toes, as well as in their ears and on their fingers."

"American women are superior in every way. The richly-jeweled East Indians—at least 99 out of every 100—can neither read nor write, and can impart no knowledge to the children they bring into the world; while every child of an intelligent American woman is an asset to the nation."

The women auditors rapturously applauded the poet, to the discomfiture of the dark-skinned yogi. Mrs. Wilcox recently returned from a tour around the world, during which she visited India.

Dainty Croquettes.

Take some freshly-mashed potato, well season it, and fry it to a golden brown in hot fat, croquette shaped. Remove it carefully to a hot dish, then with a tablespoon make a deep depression in each one and fill it with highly-seasoned minced chicken. Strew the grated yolk of hard-boiled eggs over the tops.

ETON SUIT WITH A
FOUR-GORE EMPIRE SKIRT

5489

The Eton suit illustrated has a four-gore empire skirt, front and back forming panels, and the sides being of circular cut. The jacket has the French front and back, the seamless shoulder, and the very large, square collar, which is one of the novel features of this season's models.

This suit will develop well in serge, panama, cheviot, satin, linen, or pongee silk.

The pattern, 5489, is cut in sizes 14, 16, and 18 years. Medium size requires 5 1/2 yards of 36-inch material, or 4 1/4 yards of 50-inch, with 6 yards of braid to trim the shown.

The above pattern can be obtained by sending 10 cents to the office of this paper.

DUPLIX MENU IS
EASY TO PREPAREPlanning for Two Days Is
Economical Way.

I. BREAKFAST.
Strawberries and Cream
Scalloped Ham Radish, Potatoes
Wheat Muffins Coffee

LUNCHEON
Asparagus on Toast
Gingerbread Cream Cheese
Tea.

DINNER.
Consomme.
Boiled Salmon Egg Sauce
Mashed Potatoes with Peas.
Lettuce, French Dressing
Rhubarb Dumplings. Coffee.

II. BREAKFAST.
Rhubarb Sauce
Ham Rolls Buttered Toast
Coffee.

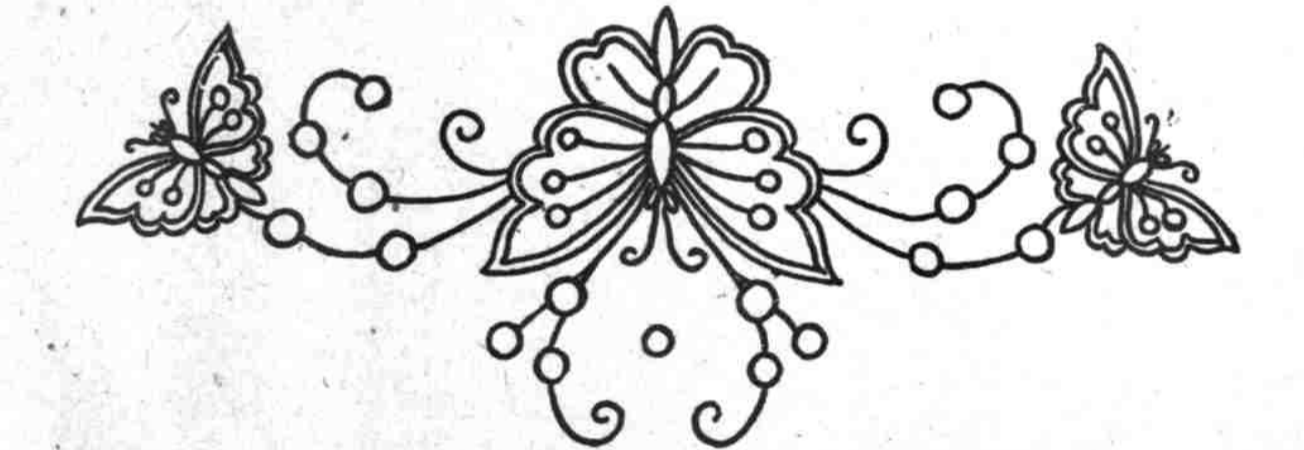
LUNCHEON
Salmon in Ramekins.
Pickled Beets Reheated Muffins
Loaf Cake Tea.

DINNER (Vegetable).
Corn Soup, Crisp Crackers
Potatoes a la Reine
Asparagus Mousse
Lettuce and Radish Salad
Nut Parfait Coffee

In the larger on the second day we have on hand the following viands: Rhubarb, ham, salmon, muffs, asparagus, lettuce, radishes, and a few strawberries which are utilized in preparing the dessert for dinner.

Gingerbread (new)—Three cupsful of flour, one teaspoonful of baking soda, two teaspoonfuls of mixed spices, two eggs, one cupful of molasses, half a cupful of milk, half a cupful of sugar, half a cupful of butter, one cupful of currants, half cupful of chopped citron peel. Stir the flour into a basin and add the mixed spices, soda, almonds, peel and currants. Melt the butter in a saucepan, add the sugar, milk, and molasses. Cool and add them with the well beaten eggs to dry.

DAINTY BUTTERFLY DESIGN FOR LONG PIN CUSHION



This dainty butterfly design will be charming on a workbag or long pincushion. The edges of the butterflies are closely buttonholed, the bodies are worked solid, with the dots as eyelets and the lines in the outline stitch. White or colored mercerized cotton, No. 25, is used.

Ingredients. Turn into a buttered and floured cake tin and bake in a moderate oven for one hour.

Nut Parfait—Two cupsful of sugar, one scant half cupful of water, one-half teaspoonful of cream of tartar, white of two eggs, one pint of cream, one teaspoonful of vanilla, one cupful of chopped nut meats. Place the water, sugar, and cream of tartar in a saucepan and boil it until it reaches soft ball stage. Remove from the fire and pour slowly over the stiffly beaten whites of the eggs—stirring constantly. Beat until cool. Then add the vanilla and nuts and fold in the whipped cream, which must be whipped until very stiff. Put into the mold of an ice cream freezer, place the cover on mold; place in a pan of ice and salt and let it stand in a cool place for several hours. Unmold; serve in frappe glasses. Garnish with a spoonful of fresh strawberries.

The New Bandeau.

The rhinestone bandeau, having ostrich plumes, often uncured, standing up at one side. Now and then they are curled backward.

ANSWERS TO QUESTIONS
ASKED BY HERALD READERS

Stamp Flirtation.

Helen—I have sent you the language of stamps by mail.

To Clean Ivory.

Worried—(1) Piano keys should be wiped off with a cloth dampened in alcohol. This will cleanse them without any danger of turning them yellow.

(2) To clean ivory rub well with unsalted butter and place in the sunshine. If discolored it may be whitened by rubbing with a paste composed of burned pumice stone and water, and then place it under a glass in the sun.

To Soften Dried Putty.

Telephone—Putty that has dried hard as rock can be softened as follows: Pound it with a common hammer on a smooth, hard surface add a little linseed oil, and it can then be worked with the hands easily and will be as good as when fresh.

Hair Dyeing.

Mrs. T. M.—I do not approve of dyeing the hair, but "when a woman will, she will." I suppose, so here is the formula and the directions for using it:

ORIENTAL HENNA DYE.

Powdered henna.....1/2 pound
Another kind.....1/2 pound
White honey.....4 grams
Hot water sufficient to form a paste.

Smear this dye over the hair from the tips to the roots, and fasten the long ends of the hair in strands upon the head. Now plaster the remaining paste over all and let dry for two hours. You should then wash it off with several rinsing waters, which must be softened with ammonia or soda. After the hair is dried in the sun it becomes a mass of rusty gold. Before applying the henna paste the hair should be shampooed and dried. If any oil remains on the hair after the shampoo, the dye will "not" evenly and one's tresses will be streaky. Another thing, the paste must come every day on your head, or you will have the new and the old shades at once, or one and the same time, which is not desirable.

EDITOR'S NOTE.

Answers to all questions sent to this department will be printed in regular order.

Where a question involves the names of business firms or is of too personal a nature to be answered here, a self-addressed, stamped envelope must be enclosed for reply by mail.

Readers desiring immediate information in matters of etiquette or household perplexities may telephone their questions, and they will be answered immediately, where it is possible to do so.

Questions which require research may take several days for answering.

wouldn't be at all desirable. You would be much wiser if you had this work done by a professional, as home-dyed hair is generally a fearful failure.

Growing Sleander.

Reader—A food specialist said of dieting: "The simplest, easiest and most efficacious diet to bring down the weight is the one-day diet. At no meal should more than one dish be eaten. The dish may be what you will—Irish stew, macaroni and cheese, roast beef, vegetable soup, bacon and eggs; but no course are to proceed or follow it. You may eat as much as you choose of the dish, and yet, for all that, you will lose weight steadily. It's the variety of dishes—the creamy soup, fish, turkey, mince pie, ice cream—it's the variety of dishes creating an artificial appetite when the body has really had all it requires, that causes the gain. If we could ourselves to

one dish we know when we've had enough—we don't know otherwise, and the result is that we soon drop down to the slimness natural to children, animals, and temperate and healthy men and women.

Tomato Catsup.

Housekeeper—Slice but do not peel one peck of ripe tomatoes. Peel and slice six white onions. Put tomatoes and onions together in a porcelain-lined saucepan and boil until very soft. Rub through a colander, then strain through a sieve. Add to the liquid one tablespoonful each of powdered mace, cloves, sugar, salt, and celery seed, putting the seed into a tiny cheesecloth bag. Stir into this mixture two saltspoonsful of paprika and three bay leaves. Put all into the preserving kettle and set where the contents will boil steadily, but not to hard, for six hours. Stir often, and when quite thick, remove the bag of celery seed, add a pint of cider vinegar, boil up once and take from the fire. Set aside until cold, then bottle and seal.

The blue of heaven's dome and the green of the earth's foliage calm the wind and vitalize the body.

The woods are whispering a health welcome; you will do well to worship there Sundays and holidays.

Your surroundings will keep you healthy if you keep them clean.

The less you worry about your diet the more nourishing it will be.

A FEW TEXTS FOR

EVERYDAY SERMONS

When a woman says she likes to obey her husband it is a pretty good sign that she never has to do so.

There are very few of us who are philosophical enough to be content to reap the crop after we have sowed the wild oats.

One of the reasons that a sense of humor is valuable is because it keeps us from a too great appreciation of our own merits and charms.

It is wonderful how helpful it is to remember that no matter how bad we might be some one else is very much worse.

The worst thing about dreams of either sleeping or waking variety is that you have to wake up.

WHEN YOU MARRY A MULE OF
A HUSBAND TREAT HIM AS
YOU WOULD ANY DONKEY

By DOROTHY DIX.

A woman writes asking for a reliable recipe for managing a man with a contrary disposition. She says her husband says he knows he is of a peculiar temperament, but she would have no trouble in getting along with him if she only knew the right way to treat him.

So far the lady has not been able to find the keys that unlock the good nature and generosity of her husband, and so she seeks advice from other women who have been up against the same sort of proposition.

Of course, one would like to say that the best way to treat a contrary man is to let him over the head with a coffee pot, but, unfortunately, women lack the physical strength to enforce such an argument against contrariness. Besides, which our efforts civilization discourages such wholesome means of family discipline.

All that is left then for the woman who is married to a man with a mulish disposition is to treat him as she would any other donkey who hasn't sense enough to do what is right and proper because it is right and proper, but who has to be told and cajoled along the way he should go.

Contrariness Indicates a Lack of Brains in the Man.

The discouraging thing about contrariness is that it is the visible and outward sign of lack of brains, and that is an incurable malady. A man or woman of intelligence can always be cured of a fault. He or she may be enlightened, broadened, raised up to higher levels, but a fool is hopeless.

You can never do anything with him or her, and it is useless to try. You only bruise yourself by beating up against a stone wall of narrowness and prejudice that never gives an inch.

Therefore, if you find out a man or woman is contrary by nature, turn and flee from them if you would save your happiness, though you be at the very steps of the altar, but if you make your discovery that you have taken a donkey for better or worse, make the best of it by learning how to sidestep his or her peculiarity.

In doing this the first thing to remember is always to let the silly fool think that he has suggested everything that you want to do. If you want to have the parlor papered in green instead of purple, say rashly say that you are going to have green, or your donkey will put his foot down and declare for purple.

On the contrary, gently and insidiously suggest the idea of green paper, and when you perceive the time is ripe ask him what color he would prefer to have the parlor paper, and he will say green and berate you for not having thought of it yourself before.

In the next place, remember that the law of contraries always works. Likewise, that you can work a mulish husband by it. Never show that you are keen to do the thing, or go to the place that you have set your heart on, but affect a supreme indifference to it. If you have determined on spending the summer at the seashore, send off and get a lot of advertisements of mountain resorts.

Mr. Mule will immediately be filled with a mad enthusiasm for the sea, and refuse to consider anything else; and to the seashore you will go, just to show who is boss in his family.

Avoid All Argument as You Would Avoid the Postoffice.

Avoid all argument as you would the postoffice. An argument to a contrary man is like a mordant that sets a dye and makes it indelible. If he says black is white, let it go at that, and he may forget what opinion he expressed and recognize white for the color it is; but if he once commits himself to the opinion that black is white, he will stick to it to the end of time.

A wise man changes his opinion with a different light that he gets on a subject; but a donkey, having no mind to change, can't possibly change it. Therefore, no matter what happens or how circumstances change, or how big a fool view he may take of a thing in the first place, he feels that he must be what he calls "consistent" and stick to it.

Of course, the less sense a man has the more amenable he is to flattery and the easier he is to work; and there is nothing for the woman who is married to a contrary man to do but to get busy with the salve and plaster him over daily with fulsome compliments.

If she tells him how big, and wise, and strong, and wonderful he is, and how she defers to his judgment in every particular, he will eat out of her hand, and she may do with him as she will.

Some women can do this. Some can't. Some don't think it worth while, and, as a matter of fact, it isn't worth any sensible woman's trouble to humor such childish weakness. Also, such a man makes her very, very tired.

Men don't realize it, but there's nothing that disgusts and disillusiones a woman like having to manage her husband. The day she finds out the man she has married has to be worked and cajoled into doing the things that he should do, her ideal topples off its pedestal and shatters into fragments at her feet.

The Mule is Treated Only as a Beast of Burden.

The woman who is married to a contrary man must, doubtless, put up with him with what wit and patience Heaven sends her; but let all girls beware of ever journeying to the altar with a man who says, "I'm all right if you know how to manage me."

The mule is the most unattractive of all animals and only good as a beast of burden. It is impossible either as a pet or a companion.

DIET SHOULD BE GIVEN
CARE IN SUMMER MONTHS

Such of the simple herb teas as bonaset, sage, or red clover blossom, taken for a week or two in the early summer will get you through the trying season comfortably. They must not be overdone, as the least harmful cure may become dangerous.

Much latitude is due to unsuitable dressing in summer. The overcareful and the reckless are equally at fault. The woman who is afraid of changes and keeps heavy winter garments on herself and children until a fixed date, as the least harmful cure may become dangerous.

Both courses mean colds; and there is nothing like cold in the system to induce a feeling of inertia. Change with the weather.

The food of summer should have special thought. If one consumes heavy dishes when the days are heating up she will deserve to feel ill.

If she does not want her skin to get sallow she should eat plenty of greens, especially, radishes, spinach, carrots, parsnips, and lettuce. All fruit, green salads are good if one uses French dressing. Water cress, dandelion, endive and leeks are foes to summer fever.

FADS AND FANCIES

OF THE MOMENT

The new bordered pongee makes delightful blouses. Some of these have an Oriental air, others are Grecian.

Hats of brocade, satin, silk, and taffeta are vied with net, gold, silver, or bronze gauze with great success.

The newest evening skirt has a short train that is cut in two deep points like a swallow's tail, or else in one long point.

As children's skirts are still moderately narrow, they must wear close-fitting petticoats, or the little dress loses its stylish set.

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\$2.50 to \$3.50 Values

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All Trimmed Hats at Half

Still another chance to-day to secure one of these big bargains. Any trimmed hat in stock just half price.

Second Floor—Millinery Department.

PUZZLE ANNOUNCEMENTS
ARE MADE ON SUNDAY

Prize winners and all those who have correctly solved the "Tour of the World" puzzle this week will be announced to-morrow.

Sunday is the day devoted to the Puzzle Circle in particular, the new contest being announced and the correct solution of the puzzle that is ended being given.

The woman who does not get a Sunday edition of The Washington Herald is placed at a disadvantage, as others have a full day's start in the race for a prize.

And she misses the answers to the puzzle upon which she has worked for a week altogether, as the correct solutions of puzzles are announced ONLY on Sundays.